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Single-Use Patient Room Telephone Program Delivers Recurring Revenue Source.

Scitec, Inc., a leading global ISO-9001 and RoHS-certified manufacturer of telephones, and certified Minority Business Enterprise (MBE), is taking steps to help alleviate patient room cross-contamination with the single-use disposable telephones.

Scitec single-use telephones help reduce cross-contamination risks, cleaning and repair costs, when the healthcare provider sends the phone home with the patient or family and places a new phone for the next patient. Because the patient or family pays for the single-use phone, a new and recurring source of revenue becomes available to the healthcare provider. For example:

Patients

Number of beds = 500
Average hospital occupancy rate = 50%
Patients per week = 250
Average patient stay = 5 days
Total 1,000 patients/month

Telephones

Hospital cost for H2000 telephone = \$10.00
Patient cost for H2000 = \$16.99 (+\$6.99)
Profit projection per phone = 69.9%
Total annual revenue projection = \$83,880

Scitec offers a complete line of patient room telephones, including the H2001 one-piece phone with lighted dial pad and lighted On/Off talk switch, H2000 slimline, H2000VRI slimline with visual ring indicator, and EH2000 bedrail holder. Scitec also manufactures a full line of emergency telephones, wall phones, and line-powered Caller ID for nurse station, office, and administrative applications.

Scitec speakerphones also help reduce cross-contamination risks in healthcare staff applications. Speakerphones, for example, assist doctors and nurses to multi-task while they are in operating rooms or nurse's stations and require less cleaning. Speakerphones are also found to be effective for those patients who have a hard time reaching over bedrails.

A free Scitec Single-Use Telephone Profit Calculator in Excel is available to healthcare providers on request. For more information on Scitec healthcare telephone solutions, call Walker Banks, Sales Director, Healthcare Vertical, at +1-217-384-6041, Ext. 516, or write wbanks@scitecinc.com.

About Scitec

Scitec is a leading ISO-9001 and RoHS-certified manufacturer of telephones designed for hospitality, healthcare, and general business applications.